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Welcome to the first ever, APICS Windsor Newsletter!

It is great to actually say that - I've been a board member of this chapter since it started back in 2001 and although we've had plans to put a newsletter together for a few years, things just never seemed to come together till now. Oh well, I guess everything really does happen in its own time so once again – welcome to our first!

We've kept it pretty simple for this first issue. If you've heard of the new CSCP program but aren't quite sure what it is

Message From the President

about, keep reading because the article following this gives a summary of what the program covers and who should consider taking it.

To date we have run CSCP classes on three separate occasions and are very proud to announce that two of our members have successfully added the CSCP designation to their names. Congratulations to both Paul Plante & Joe Silva for earning their CSCP designations earlier this year!

The rest of this newsletter covers what we have scheduled for the next few months along with

a wrap-up of our yearly golf tournament (it has been a part of the chapter since the beginning as well). I want to give a big thanks to the businesses that supported the tournament as golf hole sponsors (you'll see their ad's following the wrap-up) and those who donated door prizes – this tournament just wouldn't be the same without you. This event is a lot of fun so give it a read if you want to find out how the day went and think about being a part of it next year.

That about does it for now so take care and enjoy.

Dina Piroli -Chapter President

CSCP - Certified Supply Chain Professional

About APICS CSCP

The Certified Supply Chain Professional (CSCP) program is a new industry educational and certification program created to meet the rapidly changing needs of the supply chain management field.

From the manufacturing to the service industry, regardless of whether a company is serving business or consumer markets or is for profit or not-for-profit, the increasingly important role of supply chain management is affecting all organizations. Customers already expect good quality at low prices, and speed of delivery is becoming more important. As a result, effective supply chain management has become essential to successfully compete in today's global marketplace.

The CSCP program takes a broad view of the field, extending beyond internal operations to encompass all the steps throughout the supply chain

— from the supplier, through the company, to the end consumer—and provides you the knowledge to effectively manage the integration of these activities to maximize a company's value chain.

Benefits of the CSCP Program

After earning you CSCP, you will:

- Learn to boost productivity, collaboration, and innovation
- Discover how to positively affect lead times, inventory, productivity, and bottom-line profitability
- Understand how to manage the integration and coordination of activities to achieve reduced costs and increase efficiencies and customer service
- Gain the knowledge to effectively and efficiently manage worldwide supply chain activities
- Achieve greater confidence and gain both peer and industry recognition

- Enjoy the potential for career advancement and increased earnings.

Who should pursue the CSCP education and designation?

The CSCP program is for professionals in operations and supply chain management. This designation is ideal for you if you are:

- Interested in more depth of knowledge and understanding in the areas of supplier and customer relations, international trade, the use of information technology to enable the supply chain, and physical logistics.
- A professional who is consulting or teaching supply chain functions.
- Working with enterprise resources planning (ERP) systems.

The CSCP program will help you advance your career while giving you the foundation to improve your company's competitive position and profitability.

Schedule Summary

- Sep 8, 15, 22: CPIM Course Execution & Control of Operations 10am - 4pm (Location TBD)
- Sep 11 thru Nov 20: CSCP Program 10am - 12:30pm & 6pm - 8:30pm (Location TBD)
- Sep 28, 29: Region 8 (Canadian District) AGM & Elections - Winnipeg, MB
- Oct 1: Nominations open for the 2008 Windsor Chapter, Board of Directors.
- Oct 6, 13, 20: CPIM Course Basics of Supply Chain Management 10am-4pm(Location TBD)
- Oct 21, 22, 23: APICS International Conference & Expo - Denver, CO
- Oct 24: Deadline for nomination submissions (tentative).
- Oct 31: Deadline for nominee replies [close of the nomination process]

Visit the 'Courses' page at www.apicswindsor.org for pricing, registration deadlines and other info.

SEPTEMBER 2007

Sun	Mon	Tue	Wed	Thu	Fri	Sat
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OCTOBER 2007

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ERP Live!

Workshop Overview

Over the last 7 years, one of the biggest challenges companies have faced is the "shock and awe" that people face when confronted with an actual system and computer terminal.

Although the participants in courses have shown their understanding of the theories, many have exhibited problems with execution and application of their knowledge when they return back to work.

Finally, there's course designed with the user in mind and those that are contemplating the major investment of ERP/MRP implementation without any sales pitches.

Who should attend:

- Schedulers/Buyers/Planners
- IT Managers/Analysts
- Middle & Senior Management

Course Content:

- **Demand**
 - Forecasting
 - Customer Order Management
 - EDI
- **Supply**
 - Bills of Material
 - Inventory Management
 - Master Scheduling
 - What is Scenarios / Where used
 - Item / Vendor Management
 - Shop Floor Control
 - Capacity Management
- **Administration**
 - Finance
 - Engineering
 - Procurement
 - Quality Management
 - Logistics

Participants will learn to:

- Understand the role, objectives and responsibilities of Operations Management as it relates to proper use of an ERP system.
- Describe basic forecasting principles and compare basic forecasting techniques.
- Identify and coordinate function of production planning master planning schedule.
- Execute the materials requirement planning in an ERP environment.
- Describe the objectives of capacity planning and its relation to priority planning.
- Identify the functions if inventory management.
- Understand the importance of integrating al departments and proper use of an ERP system.

One day workshops will be provided by VMT thru St. Clair College.

Dates will be posted by St. Clair College once confirmed.

Golf Tournament Wrap-up



The date was June 23, 2007 – the weather cooperated, the course was in great shape, the food was tasty and the drinks . . . well . . . they were consumed in large quantities. All in all the APICS Windsor Annual Golf Tournament was once again a huge success if you ask those who attended.

Fox Glen played host to 40 participants this year – the tournament format was Texas Scramble and everyone knew the goal was to have a good time, especially since winning the tournament only got you bragging rights, your name on the tournament plaque (seen only at tournaments) and a token prize for winning.

In keeping with the idea of having fun, participants were asked to come up with team names. Most complied and found their carts sporting decorative signs to indicate who they had chosen to be for the day. Those who didn't come up with something on their own were at the mercy of those of us running the event (I'm a Barbie gir-irl, in a Barbie wor-ld. . .). Guess they won't do that again!



As usual, there were a few contests that actually involved a little skill. Closest to the line, closest to the pond rocks and closest to the pin were open to both men and women and our winners represented both genders. Closest to the line on hole #6 was Jody Wright (she beat all the guys!), closest to the pond rocks on #8 was Ronnie Alvar (that was without going in the water) and closest to the pin on #13 was Dan Holowchak.

Another contest requiring some skill was our 5-will-get-you-10 hole. Players had the option here of risking \$5 to try to win \$10 by putting their tee shot on the green. It took place on one of the par 3 holes on the front nine – hole #7 – amid the encouragement from the hole monitors Jay & Trina (and with some extra curricular distractions as well). Many valiant attempts were made – most fell short (or wide or long or in the trees . . .). There were a few who did prevail but we can't be sure of who since the alcohol flew very freely to the tag-team keeping track.

The final hole of the tournament allowed us an opportunity to get some goofy pictures of the players. Each team member chose a number between 1 and 4 before they teed off on the first hole (no repeats allowed in a foursome). Each of these numbers corresponded to a funky piece of head gear and all players were photographed wearing their chosen item (although not all were worn on the heads that do the thinking). Tammy & Dina took care of the camera for the day and since their speech was a little slurry by the time 18 rolled around, you can imagine that some of these pics were a little blurry too (could that have had something to do with alcohol as well?).



Once the round was done, there was one final task before the golfers were allowed to relax, drink and socialize (even though I think there was some drinking & socializing going on before this). A putting contest took place and with Jody keeping track (not the one named above), all players took their 3 putts in hopes of having the highest score. When all have given it their all, it came down to a tie between Ken MacKenzie (the dog doctor) and Bryan Myers (the ketchup guy). In true competitive fashion the two met putter to putter to determine a victor. In the end Ken walked away triumphant (this time) with the coveted prize, a Heinz pickle putter.

With all the above going on and a skins game for the teams that wanted to participate, it turned out to be a very fun filled day. In the end, everyone that played walked away with a door prize, had an opportunity to win one of the 5 extra raffle prizes or had a chance to win at the 50/50 draw. We even managed to crown the Tee Baggers (Bryan Myers, Stephen Taylor, Aaron Matthews & Shawn Tiessen) champions with a score of 63 – and I'm sure they will take full advantage of the bragging rights over the next year!



Thank to everyone that participated, all of our hole sponsor, those who kindly donated door prizes, everyone that came for dinner just to see what it was really like and everyone that helped out that day – hope to see you all (and a few more) at next year's tournament on Saturday June 21, 2008.

p.s. – Joe, you might want to keep an eye open next time you use the `facilities` - other people (Mike, Matt, etc.) parking too close to the `buildings` can make doing your business difficult – oh, and Mike & Matt might want to hold onto their keys, Ray may not be around to `find` them for you next time.



Annual Golf Tournament Hole Sponsors

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'to think outside the box, first you need an opening'

Chapter Board of Directors Election Notice

To be eligible for any of the available Board of Director positions, you must be a member in good standing and nominated by a fellow member in good standing. In addition, the position of Chapter President also requires that candidates must have served one complete term on the Board of Directors prior to being eligible for this position.

Nominations for all positions can be made via email or by using our web-based nomination form. They must be submitted to the Nominating Committee Chairperson and in addition to the name and position of the nominee, must also include the name and membership number of the person submitting the nomination in order to be considered valid. The individual submitting the nomination must also include their phone number and email address with the submission. The Nominating Committee Chairperson will then advise them that the submission has been received and whether or not the nominee is eligible to be nominated for a position on the Board.

The nomination process opens Monday October 1, 2007 at 12:00 am. Please visit the 'Elections' page on the APICS Windsor website for more information.

www.apicswindsor.org

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